



The Power of Distribution

# MAS FINANCIAL SERVICES LIMITED

MFSL/SEC/EQ/2019/60

November 06, 2019

To,  
The Manager,  
**BSE Limited**  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai – 400001

To,  
General Manager  
**National Stock Exchange of India Limited**  
Exchange Plaza  
Plot No. C/1, G Block  
Bandra-Kurla Complex  
Bandra (East)  
Mumbai – 400051

Scrip Code: **540749**

Trading Symbol: **MASFIN**

Dear Sir,

**Sub.: Press Release for the quarter and half year ended on September 30, 2019**

Please find enclosed herewith Press Release for the quarter and half year ended September 30, 2019.

Thanking you,

Yours faithfully,

For, **MAS Financial Services Limited**

**Riddhi Bhaveshbhai Bhayani**  
Company Secretary and Compliance Officer  
ACS No.: 41206



Encl.: As above

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## PRESS RELEASE

### MAS Financial Services Limited results – 2<sup>nd</sup> quarter FY 20

#### A Robust Financial Performance

The Board of Directors of MAS Financial Services Limited in their meeting held today took on record the unaudited Financial Results of the company for the Quarter ended 30 September 2019.

The robust financial performance even during this turbulent quarters extended from September 2018, is the testimony of the strong fundamentals of the company; which is being followed over two decades.

#### As per IND-As

MAS Financial Services Limited reports Assets under Management (AUM) of ₹ 5894.37 Crore and profit after tax of ₹ 46.67 Crore for the quarter ended 30 September 2019 from ₹ 4661.62 Crore and ₹ 34.58 Crore respectively for quarter ended 30 September 2018 - A Growth of 26.44% and 34.95% over corresponding period of previous year respectively.

The Profit after tax for H1 is Rs ₹ 87.40 Crore- A growth of 34.37% over corresponding period of the previous year.

#### Performance Highlights:

- Disbursement (Net) made during H1 FY 20 ↑ 18.60 % to ₹ 2560.64 Crore from ₹ 2159.14 Crore in H1 FY19.
- Disbursement (Net) made during Q2 FY 20 ↑ 16.89 % to ₹ 1359.97 Crore from ₹ 1163.47 Crore in Q2 FY19.
- Assets under Management (AUM) as of 30 September, 2019 ↑ 26.44% to ₹ 5894.37 Crore from ₹ 4661.62 Crore as on 30 September, 2018 with Gross Stage 3 Assets and Net Stage 3 Assets as of 30 September, 2019 at 1.27 % and 1.06% respectively. The Gross Stage 3 Assets and Net Stage 3 Assets stood at 1.29 % and 1.06% as of 30 September, 2018.
- Total Income for H1 FY 20 ↑ 27.83% to ₹ 326.63 Crore from ₹ 255.52 Crore in H1 FY 19.
- Total Income for Q2 FY 20 ↑ 23.19% to ₹ 167.40 Crore from ₹ 135.89 Crore in Q2 FY 19.
- Profit After Tax for H1 FY 20 ↑ 34.37 % to ₹ 87.40 Crore from ₹ 65.05 Crore in H1 FY 19.
- Profit After Tax for Q2 FY 20 ↑ 34.95 % to ₹ 46.67 Crore from ₹ 34.58 Crore in Q2 FY 19.
- Capital Adequacy Ratio (including Tier II capital) as of 30 September, 2019 stood at 26.88%. The Tier-I capital stood at 25.52%.



A handwritten signature in black ink, consisting of a series of loops and a long horizontal stroke extending to the right.

(₹ in CR)

Particulars	Q2'20	Q2'19	QoQ	H1'20	H1'19	HoH	FY 19
Assets Under Management	5894.37	4661.62	26.44 % ↑	5894.37	4661.62	26.44% ↑	5,338.37
Total Income	167.40	135.89	23.19 % ↑	326.63	255.52	27.83% ↑	572.58
Profit Before Tax*	49.94	53.67	-6.95 % ↓	112.60	100.51	12.03% ↑	233.93
Profit After Tax	46.67	34.58	34.95% ↑	87.40	65.05	34.37% ↑	152.11
Gross Stage 3 Assets % to AUM	1.27%	1.29%	-0.02 bps ↓	1.27%	1.29%	-0.02 bps ↓	1.39%
Net Stage 3 Assets % to AUM	1.06%	1.06%	0.00 bps ↑	1.06%	1.06%	0.00 bps ↑	1.14%

Note: \* The company adopted the policy of using the majority part of the tax benefit to further strengthen the quality of the portfolio by aggressively writing off the stage 3 Assets. The net stage 3 Assets on AUM improved to 1.06% as on sept 19 against 1.14% as on June 19 and is maintained at the same level of 1.06 % as of september 18 (Pre- crisis period) despite of the significant stress experienced across all the segments of the economy during this period. The company registered a very healthy growth in it's PAT of 34.95% QoQ and 34.37% HoH.

(₹ in CR)

Asset Under Management (AUM)*	Sept-19	Sept-18	QoQ
Micro-Enterprise loans	3613.98	2942.16	22.83% ↑
SME loans	1678.30	1139.05	47.34% ↑
2-Wheeler loans	463.01	429.18	7.88% ↑
Commercial Vehicle loans	139.07	151.23	-8.04% ↓
<b>TOTAL AUM</b>	<b>5894.37</b>	<b>4661.62</b>	<b>26.44% ↑</b>

\*Represents underlying assets in each of the category. As on 30 September, 2019 58.03% of the total underlying assets is through various NBFCs.

Following information explains the net impact on income due to recognition of assigned portfolio based on INDAS:

(₹ in CR)

Sr. No.	Particulars	Q2 FY 20	Q2 FY 19	H1 FY 20	H1 FY 19
1	Upfront spread booked on present value basis on portfolio assigned during the year (based on INDAS)	24.19	20.01	44.22	35.57
2	Income booked on asset created out of spread receivable (based on INDAS)	1.54	1.12	3.08	2.27
3	Spread that would have been booked on assigned portfolio on amortization basis (based on I-GAAP)	25.78	19.81	51.64	39.92
4	<b>Net Impact on income due to upfront booking of spread on the assigned portfolio (based on INDAS) (1+2-3)</b>	<b>-0.06</b>	<b>1.33</b>	<b>-4.33</b>	<b>-2.08</b>

➤ **Dividend:** In consonance to our policy of rewarding the shareholders the board has declared an interim dividend of 20% @ RS. 2 per share.

